

LOOS & CO. INC.

Manufacturing Performance. Engineering Excellence.



MANUFACTURING PERFORMANCE



"We don't want to be the biggest, we want to be the best - to be able to provide each individual customer, no matter how small, with the best in service and selection."

- A.W. "Gus" Loos

WHAT WE DO

Founded in 1958, Loos & Co., Inc. (Loos and Company) evolved from a three-car garage business behind the home of owner A. W. "Gus" Loos and his wife Joan, to a 220,000 square foot facility located in picturesque Pomfret, Connecticut.

Starting out as a manufacturer's representative for hardware concerns, Mr. Loos imported wire rope and cable from Germany and Japan. Soon, he was stocking cable, tools and fittings, as well as re-reeling and packaging cable.

In 1962, Loos and Company began to manufacture cable assemblies. Building off his success in previous market expansions, in 1964 Mr. Loos added the production capability to plastic-coat cables. With the acquisition of its own stranding and closing machines in 1971, Loos and Company began drawing wire and stranding it into cable in house.

Today, we can draw wire, strand cable, extrude plastics, manufacture hardware and tools for mechanical cable, and manufacture cable assemblies, as well as test and package all of the above.

MARKETS WE SERVE

- **Aerospace:** Loos and Company manufactures and stocks Aircraft Cable for commercial and military specifications in stainless steel, galvanized carbon steel, and a variety of other alloys. We manufacture cables to the specifications of numerous aerospace and commercial OEM's.
- **Military/Government:** Loos and Company manufactures wire, cable, wire rope, and cable assemblies for use in various military and government applications.
- **Oil and Gas:** We provide the energy production industry with the products they need to withstand the characteristically harsh conditions often seen in this field. You can find Loos and Company products in everything from filters to drilling in the resource recovery and energy production business.
- **Sports/Fitness:** Loos and Company Exerflex Pro® fitness cable is recognized in the industry for its extended service life and superior quality. Exerflex Pro® fitness cable enhances the user experience with its smoothness and excellent quality.
- **Medical:** Loos and Company Medical Technologies Division produces medical wire and cable solutions for the industry's advanced medical equipment.

ENGINEERING EXCELLENCE

Today's manufacturing requires engineered solutions to meet the increasing demands of the global marketplace. At Loos and Company, our engineering team develops and maintains the processes and equipment to manufacture specialty products that are beyond the expertise of our competitors.

WIRE DRAWING

Our advanced wire drawing operations make us a fully integrated manufacturing facility. On a daily basis, Loos and Company processes wire from rod at .312", to wire as small as .001" in diameter. Fabricating metal products to that small of a diameter requires exacting process controls and the latest in wire drawing technology, two areas in which Loos and Company excels.



CABLE STRANDING & CLOSING



Our wire drawing provides the raw material for manufacturing strand, cable, and wire rope used in some of the world's most exacting applications. Loos and Company engineers maintain the specialized knowledge to turn these wires into the high quality products we produce. Using the latest stranding technology, accompanied with an unparalleled attention to detail, stranding and closing processes are developed to keep our products performing exactly as required.

MACHINING & ASSEMBLY

All Loos and Company products are built to provide high tech solutions. These solutions often require machined fittings and terminals to meet the needs of advanced industry applications. These specialty parts are assembled by Loos and Company technicians using equipment and processes developed and perfected over the many years we have been in business, while incorporating the latest in manufacturing techniques.



PLASTIC EXTRUSION



The jacketing of aircraft cable and wire rope requires controls that create uniform surface quality and concentric wall thicknesses. Loos and Company is the leader in providing military specification jacketed cables developed to withstand the rigors of aerospace flight controls and other performance critical applications.

QUALITY PROCESSES

Quality is integrated into our processes at Loos and Company—from the initial concept through to the finished product. Since performance cannot be inspected in a product, our quality solutions are engineered into the original process design. This ensures the highest level of quality in each product that we produce, every time it is produced.



COMMITMENT TO QUALITY

Loos and Company is a world class manufacturer of specialty wire and cable products. We practice continual improvement to ensure customer satisfaction. Our business plan demonstrates our commitment to meet customer requirements through specific, measurable objectives. Management reviews the effectiveness of our quality policy and quality management system on a regular basis. We communicate the results of these reviews throughout the organization.



CUSTOMER APPROVALS	
AIRBUS S.A.S.	BOEING COMMERCIAL AIRPLANE, D1-9000
NORTHROP GRUMMAN CORP.	LOCKHEED MARTIN AERONAUTICS CO.
ATK SPACE SYSTEMS	C-130 B-H CERTIFIED PARTS LICENSEE
GOODRICH AEROSPACE, LANDING GEAR DIVISION	LYCOMING ENGINES
BOMBARDIER AEROSPACE	CESSNA AIRCRAFT CO.
WESCO AIRCRAFT	RAYTHEON AIRCRAFT CO.
DEFENSE CONTROL CENTER PHILADELPHIA	GULFSTREAM AEROSPACE CORP.
TRIUMPH GROUP	GENERAL DYNAMICS